



Wise As A Serpent; Gentle As a Dove: Dealing With Deception

Mr. Peter F. Hyatt

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Statement Analysis is the scientific process by which deception is detected through the words used. Analytical Interviewing is a legally sound, non-intrusive, non-interpretive method of gaining information from the interviewee based upon the subject's own language. These techniques are invaluable to corporations, businesses, families, law enforcement, teachers, lawyers, therapists, investigators, doctors, sales and anyone in need of protection from deception. Law enforcement separates the innocent from the guilty, businesses can screen out deceptive applicants before they become employees who file fraudulent claims, including unemployment, disability and various fraudulent suits. The author uses examples from murders, missing persons, theft, sexual assault and even child molestation to show how words will reveal the truth from deception, and that trained listening is a skill that, once acquired, will put the trainee at a strong advantage over the deceptive.

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