



Sell Your Home In a Tough Market - NOW!!!: Practical Advice That Gets Results!

Crissie Cudd

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Selling a home in a tough market is different than at any other time. Sellers can't afford to make mistakes that cost them a buyer. This book offers step by step instructions from preparing the home to sell, to pricing, and marketing the home. Preparing the home for sale is a key component of the process and an area in which a seller can do too little or too much, often with negative consequences. Pricing correctly for the market is a challenge any time but in a tough market a seller has to know what tools to use to get accurate information with which to make pricing decisions. Marketing must be designed to make the home stand out in a larger inventory of competing homes for the smaller number of buyers. The advantages and pitfalls are all laid out with suggestions on how you can be a successful "For Sale By Owner". There is also information on how to select the right agent and company that will do the best job for you. This guide details every step necessary to sell a home in the toughest market in decades. Proven techniques that will sell YOUR home - NOW!

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